

Montana Insurance Continuing Education Advisory Council meeting - April 15, 2020

Transaction Number	Transaction Date	Provider Name	Course Name	Course Group	Credits	Course Summary
1080382252	3/13/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	How Technology is Redefining the Claims World Webinar	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance and management. Discusses artificial intelligence in claim management, data and analytics, claim auto-adjudication, and risks with auto-adjudication.
1917667975	3/13/2020	Quest Continuing Education Solutions	Dental Benefits Today (Webinar)	Life	General: 2	The course addresses product knowledge of disability insurance. Discusses employee dental benefit trends, provider networks, dental disease management, plan basics, plan design, contract and network analysis, and modernizing dental plans.

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3772459335	3/13/2020	Prudential Annuities Life Assurance Corporation	What Every Financial Advisor Needs To Know About The SECURE Act (Webinar)	Life	General: 1	The course addresses product knowledge of management. Discusses the federal Setting Every Community Up for Retirement Enhancement legislation, new retirement contribution strategies, change in required minimum distribution age, and elimination of the Stretch IRA. accounts.
185136603X	3/16/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	Predictive Analytics – You Don’t Need a Crystal Ball to Predict the Future Webinar	Adjuster	General: 1	The course addresses management. Discusses applying insurance data, historic data versus predictive performance, performance indicators, settlement expectation management and comparing data with anecdotal experience.

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1507183344	3/16/2020	Federal Insurance Company	Workers' Compensation in the United States	Property & Casualty	General: 2	The course addresses product knowledge of casualty and disability insurance. Discusses workers' compensation laws and history, elements of workers' compensation, injury class codes, occupational disease and underwriting, hazard control, losses, risk transfer and industry analysis.
1507183344	3/16/2020	Federal Insurance Company	Life Science Industry - Specific Property and Business Income Considerations	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by New Jersey. Discusses life science unique loss exposures, coverages, risk management, controlled environment coverage, types of business income coverage and underwriting analysis.
2008986279	3/16/2020	Prudential Annuities Life Assurance Corporation	Managing 8 Risks to Retirement Income: Benefits of Using Life Insurance in Retirement Income Planning (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses retirement income plan risks, healthcare costs, taxation of retirement income, and life insurance in retirement planning.

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2342257074	3/16/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	Social Inflation - Its Impact on Adjuster Jury Verdicts and the Insurance Industry Webinar		General: 1	The course addresses management. Discusses frequency and severity of insurance losses, jury verdicts and awards, reptile theory, tort reform and third-party litigation.
2851360818	3/16/2020	WebCE, Inc.	The NAIC's Best Interest Standard for Annuity Transactions	Annuity Suitability	General: 1	NAIC Uniform submission, 1 computer-based, self study credit hour approved by Texas. Discusses annuity best practices, NAIC Suitability in Annuity Transactions model regulation, consumer best interest, insurer requirements, safe harbors and needs-based selling.
2961513193	3/16/2020	National Alliance for Insurance Education and Research	Risk Management and Life Insurance (Webinar)	Life	General: 4	NAIC Uniform submission 4 classroom credit hours approved by Texas. Discusses business entity types, risk management for business owners and key employees, and business risk management.

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3244512966	3/16/2020	ACUITY, a Mutual Insurance Company	CLASSROOM TRAINING ON ADDITIONAL INSUREDS	Property & Casualty	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Wisconsin. Discusses who is an insured, additional insureds, terminology, contact requirements, additional insureds in various policy types, and four case studies.
3549435855	3/16/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	The New and Improved Defense Playbook: A Fresh Look to Combat Nuclear Verdicts Webinar	Adjuster	General: 1	The course addresses management. Discusses reasonable verdict valuation, safety and training implementation and training, methods to reduce jury awards and defense strategies.
3737507497	3/16/2020	National Alliance for Insurance Education and Research	Risk Management and Life Insurance (Classroom)	Life	General: 4	NAIC Uniform submission 4 classroom credit hours approved by Texas. Discusses business entity types, risk management for business owners and key employees, and business risk management.

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4141827973	3/16/2020	Prudential Annuities Life Assurance Corporation	Estate Planning in the Current Tax Environment (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses estate planning, gifting, lifetime gift rules, spousal life-time access trusts, and survivorship standby trusts.
1810927114	3/17/2020	United Insurance Educators, Inc.	UIECE Disability Insurance 2nd Edition Ethics (Online)	Ethics	Ethics: 3	The course addresses ethics. Discusses the promotion of ethical behavior, laws and regulations, morals, ethical considerations in insurance sales, comingling of funds, maintaining compliance requirements, and two case studies.
1810927114	3/17/2020	United Insurance Educators, Inc.	UIECE Disability Insurance 2nd Edition (Online)	Disability (Health)	General: 7	The course addresses product knowledge of disability insurance. Discusses disability insurance coverage, types of coverage, policy provisions, occupational classifications of insureds, Social Security disability benefits, and financial rating systems.

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2155694044	3/17/2020	American Institute for CPCU (formerly AICPCU/Insurance Institute of America)	Surplus Lines Fundamentals	Property & Casualty	General: 3	NAIC Uniform submission, 3 computer-based, self study credit hours approved by Pennsylvania. Discusses the surplus line market, surplus line intermediaries, the transaction process, product underwriting, and surplus lines product components.
3651598513	3/17/2020	United Insurance Educators, Inc.	UIECE Disability Insurance 2nd Edition Ethics (Self-Study)	Ethics	Ethics: 3	The course addresses ethics. Discusses the promotion of ethical behavior, laws and regulations, morals, ethical considerations in insurance sales, comingling of funds, maintaining compliance requirements, and two case studies.
3651598513	3/17/2020	United Insurance Educators, Inc.	UIECE Disability Insurance 2nd Edition (Self-Study)	Disability (Health)	General: 7	The course addresses product knowledge of disability insurance. Discusses disability insurance coverage, types of coverage, policy provisions, occupational classifications of insureds, Social Security disability benefits, and financial rating systems.

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266853798X	3/18/2020	Producers AG Insurance Company, dba PROAG	2021 Dairy Revenue Protection (DRP) Training	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Texas. Discusses the Producer's AG dairy revenue protection plan, insurability, policy requirements, policy examples, plan components, claims and administrative requirements.
1552719401	3/18/2020	Prudential Annuities Life Assurance Corporation	Top 7 Technology Trends for Today's Financial Advisor (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses robo advisors, bitcoin and blockchain, social media, cybersecurity and leveraging technology for the client.
2599454180	3/18/2020	Federal Insurance Company	Boiler and Machinery	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by New Jersey. Discusses the history of boiler and machinery coverage, policy language and policy types, perils and accident causes and examples.

Initial offering currently scheduled for 4/15/2020 .

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2783188640	3/18/2020	Prudential Annuities Life Assurance Corporation	The Importance of Policy Review and the Mirrored Loan Opportunity (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses loans against life insurance policy contracts, age of policies policy considerations and two case studies.
3032537743	3/18/2020	Producers AG Insurance Company, dba PROAG	2021 Livestock Gross Margin (LGM) Training - Webinar	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Texas. Discusses livestock gross margin coverage plan benefits, insurable commodities, policy requirements, calculating gross margin for various livestock types, policy cycle, administrative processes, and endorsements.
3617118542	3/18/2020	Producers AG Insurance Company, dba PROAG	2021 Livestock Risk Protection (LRP) Training - Webinar	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by New Jersey. Discusses livestock risk protection, insurable commodities, the plan coverage, policy requirements, claims, policy examples and claims.

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1581505915	3/19/2020	Prudential Annuities Life Assurance Corporation	Privacy Protection Strategies to Help Secure Your Client's Financial Future (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses internet insurance scams, prevention and reporting requirements, password protection and data encryption, client information security.
1820687973	3/19/2020	Securian Financial Group, Inc.	Charitable Planning: It is More Than Just Cash	Life	General: 1	The course addresses product knowledge of life insurance. Discusses charitable giving statistics, lifetime gifts versus charitable distribution, gift taxation, stream of income trusts, and donor-advised funds.
2194948142	3/19/2020	CEU Institute, Inc.	Practical Guidance to Improve Your Bottom Line Through IMEs (1hr) Webinar	Adjuster	General: 1	The course addresses product knowledge of life and disability insurance. Discusses independent medical evaluation, third party referral, claim process and medical management, return-to-work, features of an independent medical evaluation, quality assurance, and process tracking.

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2722121057	3/19/2020	Federal Insurance Company	Product Recall	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by New Jersey. Discusses product recall versus product liability versus errors and omissions coverage, financial impact of recalling a product, exclusions and coverages.
92542263	3/20/2020	Prudential Annuities Life Assurance Corporation	The Roadmap to Retirement (webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses retirement mile markers by retiree age and birth year, catch-up contributions, retirement withdrawals, the effect of early retirement or benefit reduction, required minimum distributions, Social Security and Medicare enrollment.
122940568X	3/20/2020	Lincoln National Life Insurance Company/Connecticut	Annuity as an Asset Class (Webinar)	Life	General: 1	The course addresses product knowledge of annuities. Discusses non-annuity growth products, growth annuities, income and legacy planning, annuitization and beneficiaries.

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164730790X	3/20/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Workers Compensation and Retail, Restaurant & Hospitality Conference - Session 2	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses four topics in concurrent sessions: light duty return to work, independent contractors, high exposure claims and mandatory monetary penalties.
176659768	3/20/2020	Transamerica Occidental Life Insurance	A Field Guide to Social Security (Webinar)	Life	General: 1	The course addresses product knowledge of social insurance. Discusses planning Social Security benefits, claimant questions, benefit estimation and eligibility.
177040991X	3/20/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Workers Compensation and Retail, Restaurant & Hospitality Conference - Session 2 - ETHICS	Ethics	Ethics: 1	The course addresses ethics. Discusses ethical social media investigation, public versus private accounts, and investigation of juror accounts.

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429098068X	3/20/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Workers Compensation and Retail, Restaurant & Hospitality Conference - Session 6	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses five topics in concurrent sessions: workers' compensation claim handling, pain management, physical and mental injury care, high exposure employment litigation, and uninvited behavior on commercial property.
945223097X	3/20/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Workers Compensation and Retail, Restaurant & Hospitality Conference - Session 5 - ETHICS	Ethics	Ethics: 1	The course addresses ethics. Discusses life care planning in high exposure claims.
1503679891	3/20/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Workers Compensation and Retail, Restaurant & Hospitality Conference - Session 3	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses four topics in concurrent sessions: workers' compensation claim management using technology, corporate clients in litigation, liquor liability, and premises liability.

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2137387061	3/20/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Workers Compensation and Retail, Restaurant & Hospitality Conference - Session 8	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses three topics in concurrent sessions: qualified alternative for recovering employees (QCARE), injury fraud, gun violence and negligent security claims.
2244993685	3/20/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Workers Compensation and Retail, Restaurant & Hospitality Conference - Session 1 - ETHICS	Ethics	Ethics: 1	The course addresses ethics. Discusses two topics in concurrent sessions: communication with claims advocates and digitized versus human claim management.
2424508896	3/20/2020	Farmers Mutual Hail Insurance Company of Iowa	2020 National Claims Conference-Webinar	Adjuster	General: 12	NAIC Uniform submission, 12 classroom credit hours approved by Iowa. Discusses the federal farm bill, claim errors, new specialty coverage products, hemp coverage, safe claim adjustment and processes, satellite claim imagery, and field training.

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2595226143	3/20/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Workers Compensation and Retail, Restaurant & Hospitality Conference - Session 5	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses four topics in concurrent sessions: assault and battery hospitality industry claims, cannabis claims, drone claims, and slip and fall litigation.
2597516908	3/20/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Workers Compensation and Retail, Restaurant & Hospitality Conference - Session 4	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses five topics in concurrent sessions: agency and vicarious liability, workers' compensation, telemedicine, health in workers' compensation claims, prevention and investigation of slip and fall claims.
3480497450	3/20/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Workers Compensation and Retail, Restaurant & Hospitality Conference - Session 1	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses four topics in concurrent sessions: human trafficking, questionable liability in high exposure litigation, workers' compensation and conflicting cannabis laws.

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4158262466	3/20/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Workers Compensation and Retail, Restaurant & Hospitality Conference - Session 7	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses four topics in concurrent sessions: retail, restaurant and hospitality slip and fall, robotics and driverless vehicles, consciousness disorders, and claims adjusters and defense attorney relationships.
106479513X	3/23/2020	Quest Continuing Education Solutions	Moving from Financial Insecurity to Financial Wellness (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses financial insecurity, workplace-based financial education, benefit options, and creating a financial wellness program
545514739X	3/23/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	Cannabis Committee Webinar: The Future of Specialty Lines in the Cannabis and CBD Space	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance. Discusses federal and state hemp and cannabis regulation, risks and exposures, and specialty insurance coverages.

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2961264023	3/23/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	CMPL WEBINAR:Top 10 Steps in Managing a Company Crisis	Adjuster	General: 1	The course addresses product knowledge of casualty insurance and management. Discusses addressing a business crisis for risk and exposure reduction, policy coverages, internal and external appearance of responses, crisis monitoring and two case studies.
4169645534	3/23/2020	American United Life Insurance Company	Secure Act	Life	General: 1	The course addresses product knowledge of life insurance. Discusses federal Setting Every Community Up for Retirement Enhancement legislation, required plan administration changes, and companies that benefit.
3433440634	3/24/2020	Transamerica Occidental Life Insurance	Financial Professional's Guide to Estate Planning (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses personal and business estate planning, wealth transfer, taxation and the process.

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3866156409	3/24/2020	Land Title Institute	Title 201	Title	General: 13	The course addresses product knowledge of title insurance. Discusses public records, abstract and title examination, land descriptions, encumbrances, underwriting, water rights, endorsements, escrow and closing.
1157918229	3/25/2020	Transamerica Occidental Life Insurance	Beyond Money: The Rest of Retirement Planning (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses retirement planning, Social Security Strategies, Medicare and self-funded healthcare, long-term care, spousal and divorce planning, mental disease in the aged, and preserving lifestyle.
1235519373	3/25/2020	National Underwriter Company	Business Auto Policy Webinar	Property & Casualty	General: 1	The course addresses property and casualty insurance. Discusses policy designation symbols, coverage based on designation symbols, business auto policy insureds, business auto policy versus the commercial general liability policy coverage, physical damage and liability coverages.

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640897171X	3/26/2020	Transamerica Occidental Life Insurance	Marriage and Money (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Financial disagreements in marriage, family dynamics and organization, retirement planning and family legal structure, estate planning and providing for the survivor, and agent best practices.
4023766904	3/26/2020	One Call Care Management	PTSD- What is it and How to Manage	Adjuster	General: 1	The course addresses product knowledge of disability and casualty insurance. Discusses post traumatic stress disorder causes and criteria, treatments, workers' compensation coverage, alternative therapies, and barriers to return-to-work.
4241050809	3/26/2020	RegEd, Inc.	Recommending Annuities Under the New NAIC Best Interest Standard - 1 Hour Update Course	Annuity Suitability	General: 1	NAIC Uniform submission, 1 web-based, classroom credit approved by North Carolina. Discusses client best interest standard, duty of care, suitability, matching need, disclosure requirements, material conflicts of interest, documentation, transaction review, and comparable standards.

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385866513X	3/27/2020	Allianz Life Financial Services LLC	Income Matters – Addressing Lifestyle Preservation in Retirement	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses location of retirement, funding one-time and on-going costs, income annuities versus life insurance with benefit riders.
3952238254	3/27/2020	Transamerica Occidental Life Insurance	IRAs: Goldmine or Minefield (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses regulation, internal Revenue Service requirements, rollover vehicle suitability, qualified pan rollover, tax-free transfer and conversion methods, and beneficiary planning.
3983526861	3/27/2020	AXA Equitable Life Insurance Company	Advanced Annuity Strategies (Webinar)	Life	General: 1	The course addresses product knowledge of annuities. Discusses non-hardship withdrawals, required minimum distribution, defined benefit plans, high net-worth wealth transfer and two case studies.

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293741203X	3/30/2020	AXA Equitable Life Insurance Company	Defined Benefit Plans: A New Life Funding Opportunity (Webinar)		General: 1	The course addresses product knowledge of life insurance and annuities. Discusses elements of a defined benefit plan, contributions and three case studies.
1224135998	3/30/2020	AON Corporation	2020 ARS E&O Prevention Case Study-Webinar	Property & Casualty	General: 2	The course addresses product knowledge of casualty insurance. Discusses four case studies that identify errors made during the quote and binding of coverage, failure to discuss key coverage issues with clients and underwriters, notification failures and exposure of confidential information.
1729643714	3/30/2020	DF Institute, dba Kaplan Financial	Recognizing the Signs of Insurance Fraud, 2nd Edition (Webinar)	Life	General: 4	NAIC Uniform submission, 4 web-based, classroom credit hours approved by Illinois. Discusses fraud definitions, perpetrators of fraud, process opportunities for fraud, and recognition of fraudulent claims.

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2342162555	3/30/2020	AXA Equitable Life Insurance Company	Social Security - Getting the Most Out of Your Benefits (Webinar)	Life	General: 1	The course addresses product knowledge of social insurance. Discusses the Social Security benefit process, benefit estimation and eligibility, maximizing the benefit and survivor benefits.
3469263035	3/30/2020	CEU Institute, Inc.	Advanced Lumbar Spine Injuries and Return to Work (1hr) Webinar	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses spinal injuries, insurance provider and medical provider responsibilities, acute versus sub-acute versus chronic back pain diagnosis and treatments, and return-to-work options.
3921858867	3/30/2020	CEU Institute, Inc.	Medicare Secondary Payer (MSP) Compliance (1hr) Webinar	Adjuster	General: 1	The course address product knowledge of social insurance and management. Discusses injury medical claim settlements, federal Medicare Set-aside Act, protection of injured worker Medicare benefits, and one case study.

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91507157	3/31/2020	AXA Equitable Life Insurance Company	Smoothing Out the Ride with Structured Products (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses life insurance and annuities, structured products, fixed versus variable annuities, advantage and disadvantages of annuity types, structured variable annuities, benefits of predictable payout in a volatile market.
2090764860	3/31/2020	AXA Equitable Life Insurance Company	A Dollars and Sense Approach: Advisor Alpha (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses deferred annuities, retirement risk, taxation basics, and tax solutions with variable annuities.
432616926X	4/1/2020	ClieTell CE	Insurance Considerations for the 3 D's	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by California. Discusses divorce, disability and death, insurance needs before, during and after, special circumstances, and other legal documents.

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1272234821	4/1/2020	Lincoln National Life Insurance Company/Connecticut	The A-Z of LTC (Webinar)	Life	General: 1	The course addresses product knowledge of life and disability insurance. Discusses long-term care costs, insuring vehicles, determining client need and benefits versus risk.
2357824068	4/1/2020	DF Institute, dba Kaplan Financial	Insurance Planning for Seniors, 2nd edition (Webinar)	Life	General: 4	NAIC Uniform submission, 4 web-based classroom credit hours approved by Illinois. Discusses financial security in retirement, insurance as a personal risk management tool, social insurance, retirement plan distributions, retirement cost versus available funds and product suitability.
1540292684	4/2/2020	ArmTech Insurance Services Inc.	Livestock - 2021	Property & Casualty	General: 3	NAIC Uniform submission, 3 classroom credit hours approved by Texas. Discusses the livestock reinsurance agreement, federal non-discrimination legislation, 2021 crop insurance handbook updates, the livestock risk protection policy, livestock gross margin policy, specific livestock type coverages and documentation requirements.

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1915830324	4/2/2020	Enterprise Training School Inc.	Cannabis Insurance	Property & Casualty	General: 2	NAIC Uniform submission, 2 classroom credit hours approved by Maryland. Discusses cannabis policy definitions, state and federal laws, and policies that provide business coverage.
3539457720	4/2/2020	Prudential Annuities Life Assurance Corporation	The Connected Advisor: Building Digital Capabilities into Your Practice (Webinar)	Life	General: 1	The course addresses product knowledge of property and casualty insurance and management. Discusses agency coverages and best practices, social media concerns, and financial costs and benefits.
3539457720	4/2/2020	Prudential Annuities Life Assurance Corporation	The Connected Advisor: Building Digital Capabilities into Your Practice	Life	General: 1	The course addresses product knowledge of property and casualty insurance and management. Discusses agency coverages and best practices, social media concerns, and financial costs and benefits.

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2400755207	4/3/2020	RegEd, Inc.	Recommending Annuities Under the NAIC Best Interest Standard	Annuity Suitability	General: 5	The course addresses product knowledge of annuities. Discusses standards of care, suitability, disclosure, compensation disclosure, conflicts of interest, documentation, insurer responsibility, annuity basics, annuitization, life annuities with period certain, joint and survivor annuities, fixed versus variable annuities, fees and expenses.
2636186197	4/3/2020	ArmTech Insurance Services Inc.	Fall Agent Update - 2021	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses federal regulations and requirements, general standards and crop insurance handbook updates, underwriting and claim updates, and notice of loss.
3435417723	4/3/2020	CGB Diversified Services Inc	DCIS Fundamentals II Webinar	Property & Casualty	General: 6	The course addresses product knowledge of property and casualty insurance. Discusses the crop insurance cycle, application forms, actual production history, acreage, claims and summary of loss.

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3435417723	4/3/2020	CGB Diversified Services Inc	DCIS Fundamentals I Webinar	Property & Casualty	General: 6	The course addresses product knowledge of property and casualty insurance. Discusses the underwriter and agent responsibilities, crop insurance basics, unit structure, mapping, precision agriculture, livestock plans, dairy revenue protection, and compliance requirements.
3447685118	4/3/2020	DF Institute, dba Kaplan Financial	Health Concepts, 21st Ed	Life	General: 6	The course addresses product of disability and life insurance. Discusses general insurance concepts, federal and state regulation, contract formation, risk classification, group versus individual policies, policy underwriting, disability income insurance, types of medical expenses, social insurance, and long-term care coverages.
4078648499	4/3/2020	DF Institute, dba Kaplan Financial	Retirement Planning Strategies, 1st Edition, Revised (Webinar)	Life	General: 4	NAIC Uniform submission, 4 web-based classroom credit hours approved by Illinois. Discusses managing retirement risk, Medicare, Social Security benefits, retirement income analysis, and retirement investments.

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711005839X	4/6/2020	Stewart Title Guaranty - Missoula Office	Swapping Dirt- Simplifying the Complexities of the 1031 Exchange	Title	General: 1	The course addresses product knowledge of title insurance. Discusses 1031 exchanges, benefits, basic requirements, successes and failures, and exchange examples.
2940505401	4/6/2020	Land Title Institute	Understanding Commercial Transactions	Title	General: 8	The course addresses product knowledge of title insurance. Discusses commercial title insurance transactions, legal descriptions, surveys, title insurance considerations, commercial endorsements, clearing title, the commercial real estate purchase agreement, commercial escrow and closing.
3511370974	4/6/2020	Lincoln National Life Insurance Company/Connecticut	The Annuities Evolution: What's Old. What's New. Are Your Clients Missing Out? (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses annuity evolution, income accumulation, annuity market trends, living benefits, features and benefits.

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332939943X	4/7/2020	ClieTell CE	Understanding the Rise of Annuities	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by California. Discusses the annuity over time, guarantees and value of income, due diligence, and unfair marketing and sales practices.
958182956X	4/7/2020	First American Title Insurance Company	Underwriting Roundup - Railroads, Whistles, & Rights-of-Way	Title	General: 1	The course addresses product knowledge of title insurance. Discusses federal railroad acts, private grants of land, right-of-way abandonment, rails-to-trails, access over rights-of-way, title issues, the effect of the method of corridor acquisition, and limited versus fee interest.
2000241334	4/7/2020	Prudential Annuities Life Assurance Corporation	Your Client's 1040: A Roadmap To Uncovering Planning Needs (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses determination of client needs based on tax return information, types of interest income, deductions and withholdings, adjustments to incomes and taxes.

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3048350334	4/7/2020	Lincoln National Life Insurance Company/Connecticut	A Look at Paid Family Leave Insurance (Webinar)	Life	General: 1	The course addresses product knowledge of life, disability and casualty insurance. Discusses paid family leave programs, medical leave, program administration, and claim differences.
3441286014	4/7/2020	WebCE, Inc.	How Fraud Inflicts a Heavy Toll on the Workers Compensation System	Property & Casualty	General: 1	NAIC Uniform submission, 1 computer-based, self study credit hour approved by Texas. Discusses workers' compensation, fraud identification, overuse of one medical group, aberrant medical treatment, treatment code use and abuse, identifying forms, peer review, and one case study.
1172675682	4/8/2020	DF Institute, dba Kaplan Financial	Estate Planning Techniques: Understanding Trusts, Buy-Sell Agreements, and Special Planning Considerations, 1st Edition, Revised (Webinar)	Life	General: 4	NAIC Uniform submission, 4 web-based classroom credit hours approved by Wisconsin. Discusses estate planning using trusts, trust income taxation, buy-sell agreements, other estate planning methods.

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1541156361	4/8/2020	Lincoln National Life Insurance Company/Connecticut	Absence Management (Webinar)	Life	General: 1	The course addresses product knowledge of disability insurance. Discusses health-related absence, absence management, stay-at-work versus return-to-work plans, and chronic conditions.
1740068160	4/8/2020	Scully Health Management, Inc.	Dental Implants; What You Need to Know. Dental Restorations: Bridges vs Implants (webinar)	Adjuster	General: 1	The course addresses product knowledge of disability and casualty insurance. Discusses tooth loss, lost tooth replacement, dental procedures in injured workers, bridges versus implants versus partial dentures. Costs and effectiveness of treatments.
2226960274	4/8/2020	Prudential Annuities Life Assurance Corporation	12 IRA Mistakes: Help Your Clients Avoid Common and Costly IRA Pitfalls (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses types of contributions, rollover and distribution of funds, beneficiaries, Roth IRAs and taxation of withdrawals.

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3557065638	4/8/2020	Lincoln National Life Insurance Company/Connecticut	Short Term Disability (Webinar)	Life	General: 1	The course addresses product knowledge of disability insurance. Discusses disability income insurance, defining disability and disability benefits, employer plans, state disability plans and features and workers' compensation coverage.
700718554X	4/9/2020	Rural Community Insurance Company	2020 Prevent Plant 1st Inspection Adjuster Training Webinar	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance. Discusses prevented planting coverage requirements, eligible crops, field inspections, cover crops, and ineligibility of CRP acreage.
1204413250	4/9/2020	ArmTech Insurance Services Inc.	MPCI Adjuster Update - 2020	Adjuster	General: 8	NAIC Uniform submission, 8 classroom credit hours approved by Texas. Discusses the loss adjustment manual changes, double cropping, replanted crops, quality control, large claim standards, and growing season inspections.

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2563830220	4/9/2020	Rural Community Insurance Company	2020 Prevent Plant Work the Claim Adjuster Training Webinar	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance. Discusses prevented planting, acreage reporting, added land and documentation.
2886383002	4/9/2020	Rural Community Insurance Company	2020 Replant/Replant Option Adjuster Training Webinar	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance. Discusses prevented planting definitions, replant processes, payment qualifications and calculation, and coverage.
3222591075	4/9/2020	Rural Community Insurance Company	2020 Cause of Loss Adjuster Training Webinar	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance. Discusses prevented planting causes of loss, verification and documentation.
3413926833	4/9/2020	Prudential Annuities Life Assurance Corporation	Understanding the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) (Webinar)	Life	General: 1	The course addresses product knowledge of social insurance. Discusses elements of individual and business relief, the Family First Coronavirus Response Act provisions, and personal financial planning strategies.

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3413926833	4/9/2020	Prudential Annuities Life Assurance Corporation	Understanding the Coronavirus Aid, Relief, and Economic Security Act (CARES Act)	Life	General: 1	The course addresses product knowledge of social insurance. Discusses elements of individual and business relief, the Family First Coronavirus Response Act provisions, and personal financial planning strategies.
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